

# President's First 100 Days Report

**Richard J. "Rick" Gallot, Jr., JD**

**President**



“Where Everybody is Somebody”

November 15, 2016

Richard J. “Rick” Gallot, Jr., JD

10<sup>th</sup> President



Started August 1, 2016

“

No vision is too big or too bold for Grambling

”



## ■ Creating a Vision for the Future

The first 100 days of my administration have been hallmarked by the commitment from the people who make Grambling great – each and every one of you. New leadership inspires new vision, goals, and an enhanced focus on sustaining the future of our institution. I am humbled for this opportunity to serve and grateful for your valuable feedback. The first 100 Days Report is an initial component of the strategic plan and vision for the university that requires our collective effort, knowledge, and strength. Thank you for your service and commitment to this great university.

Richard J. “Rick” Gallot, Jr., JD  
President

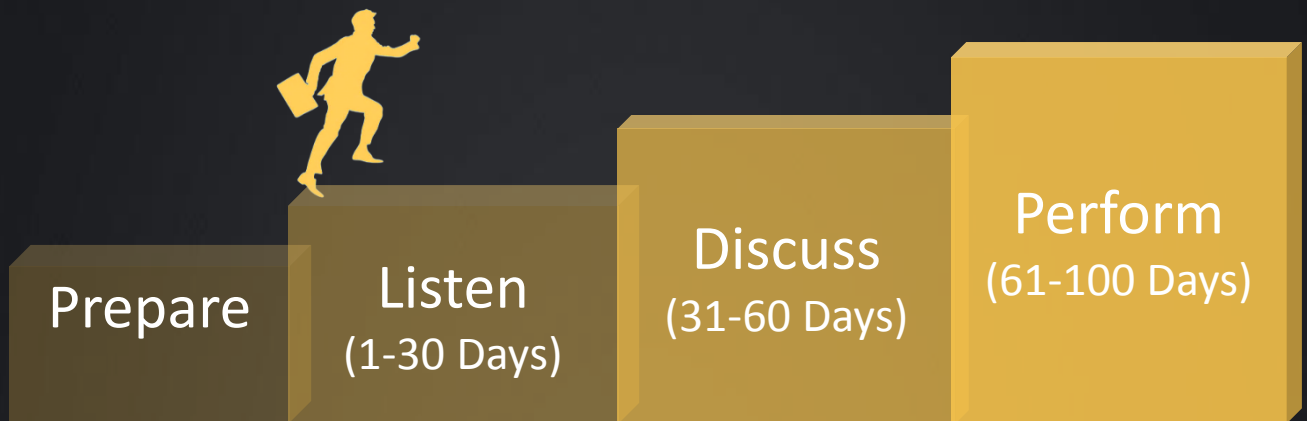
# Charting our Vision

A comprehensive, historically black, public institution

1. Deliver a High-Quality Education
2. Provide Positive Life-Changing Experiences
3. Develop Successful and Engaged Leaders
4. Invest in Faculty/Staff and Student Development
5. Strengthen and Enhance our Fiscal Position

Metric	2016 Baseline	2021 Goal
Enrollment	4,863	6,000
1 <sup>st</sup> -2 <sup>nd</sup> Year Retention Rate	60%	75%
Six-Year Graduation Rate	35%	40%
Degree Programs	42	50
% of Revenue- Gifts and Investments	3%	6%
Scholarships/Fellowships	\$6.5 Million	\$10 Million

# Defining the First 100 Days Goals



- ✓ Establish a best-in-class leadership team and recruit for critical roles.
- ✓ Make early assessments of the organizational structure and establish performance benchmarks.
- ✓ Outline key performance indicators for success.
- ✓ Ignite a student-centered and customer service oriented culture.
- ✓ Reconnect with key stakeholders and develop plans to enhance relationships.
- ✓ Heighten presence through consistent and clear communication.
- ✓ Develop plans for growth and sustainability.

# Sharing the Grambling Story

“Relationships are what make Grambling great”



## First 100 Days Meetings/Events

16 Alumni Events	9 Student Groups	6 SGA Cabinet	18 Cabinet/ Staff	9 Employment Search	8 Legislators/ Advocacy
10 Athletic Events	7 Board Meetings	15 Community Events	84 Campus Constituents	32 One-on-One Student	12 Press/ Media



# Building an Excellent Team

## *Innovative, Passionate, and Committed*



**Mr. Leon Sanders**  
*Vice-President*

*Finance & Administration*



**Dr. Ellen Smiley**  
*Interim Provost/Vice-President*

*Academic Affairs*



**Mr. Marc Newman**  
*Vice-President*

*Advancement, Research,  
Economic Development*



**Dr. Damon R. Wade**  
*Vice-President*

*Institutional Effectiveness &  
Enrollment Management*



**Dr. David Ponton**  
*Interim Vice-President*

*Student Affairs*



**Mr. Martin Lemelle**  
*Chief Operating Officer*



**Dr. Obadiah Simmons**  
*Interim Athletic Director*



**Mr. Will Sutton**  
*Director of*

*Communications*

# Fall 2016 Enrollment

We're growing and continually improving...4,863 Students

Growth in Total Enrollment



Growth in New Freshmen



# #WHYNOTGRAMBLING



# Delivering the Grambling Experience

## *Selected First 100 Days Highlights*

- ✓ Refinancing of housing bonds will provide an estimated savings of \$1.2 million annually with 90% occupancy rate.
- ✓ B.S. in General Studies approved by ULS Board 10/27/16.
- ✓ B.S. in Nursing on target for review/approval.
- ✓ Signed Head Football Coach Broderick Fobbs to a 2-Year Extension; Tigers are 7-1 as of date and ranked 16<sup>th</sup> in the FCS coaches poll.
- ✓ Academic Affairs Reassignments – Annual savings of \$300,000.
- ✓ Inducted 36 new students into the Earl Lester Cole Honors College.
- ✓ Established the Eddie G. Robinson, Sr. Leadership Lecture Series sponsored by the Heritage Group.
- ✓ Grambling University Foundation raised \$130,000 at the Red River State Fair Classic Gala.
- ✓ Partnered with Scholly, mobile application for student scholarships.
- ✓ Entering into four new articulation agreements with community college partners.
- ✓ Established the Dr. Joseph B. Johnson and Mrs. Lula Y. Johnson Endowed Scholarship in the amount of \$10,000.
- ✓ 11 students received employment offers at the HBCU Career Development Marketplace.

# Students Tell Us Your Story

## *WHY DID YOU CHOOSE GSU?*

**LIGHTS, CAMERA, ACTION!**



**\$2,000  
GRAND PRIZE**



**WHY DID YOU CHOOSE GSU?**

Students, here's a chance to use your creative video skills and show your #GramFam pride by entering the

**Student Recruitment Video Contest!**  
Tell us

**"My Top 5 Reasons for Choosing Grambling State University"**

Your video may be chosen as an  
Official Recruitment video for GSU!

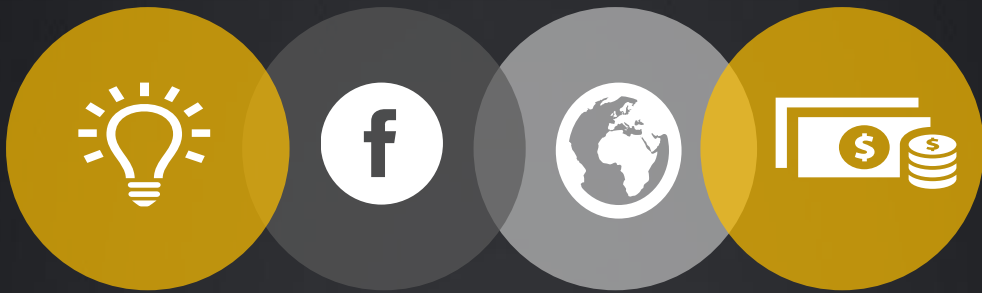
### **PRIZES**

1ST PLACE: \$2,000 SCHOLARSHIP  
2ND PLACE: \$750 SCHOLARSHIP  
3RD PLACE: \$100 SCHOLARSHIP

Contest Rules will be posted on [www.gram.edu](http://www.gram.edu) soon.  
Contest begins Friday, Nov. 18, 2016 and ends  
Monday, Jan. 23, 2017.

# We Need Your Support

## *Stay Connected with GSU*



- ✓ Update your Alumni Contact Information. [Connect Here.](#)
- ✓ Encourage a student to apply. [Connect Here.](#)
- ✓ Give to GSU. [Connect Here.](#)
- ✓ Work at GSU. [Connect Here.](#)
- ✓ Email us your ideas/suggestions at [askgsu@gram.edu.](mailto:askgsu@gram.edu)